

USDA Weekly Retail Turkey Feature Activity

Fri. Dec 30, 2005

Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 12/30 thru 01/05.

(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

NAT	IONAL SI	UMMAR	Υ			
	THIS V	NEEK	LAST	WEEK	Activity Index: 6 Week Comparison ■White Parts ■Dark Parts ■Ground ■W	Vhole
Feature Rate 1/	33.5% of outl	•	89.7% of outl	,	60,000	
Special Rate 4/	4.8		3.5			
Activity Index 2/	7,9		71,8		50,000	
3/	Stores V	Vtd Avg	Stores V	Vtd Avg		
WHOLE BIRDS:	500	4.00	45.070	4.40	40,000	
Fresh - Hens	580	1.03	15,870	1.16	10,000	
" - Toms	530	0.99	15,870	1.16	level 0	
Frozen - Hens " - Toms	530	1.19	13,350	0.92 0.92	<u>2</u> ≥30,000	
PARTS:	530	1.19	13,240	0.92	28,330 50,430	
Breast:						
Bone-in, whole					20,000	
Fresh	130	2.10	3,820	2.15	38.0	
Frozen	480	1.67	5,510	1.35	10 000 000 000 000 000 000 000 000 000	
Hotel Style	100	1.01	0,010	1.00	10,000 00 0 0 0 0 0 0	50
Fresh						3,320
Frozen					30 30 47, 170 2, 2, 2, 2, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3,	3,3
Split, bone-in					Nov 25-Dec-01 Dec 02-08 Dec 09-15 Dec 16-22 Dec 23-29 Dec 30-J	
Fresh					Nov 20-Dec-01 Dec 02-00 Dec 03-13 Dec 10-22 Dec 20-29 Dec 30-0	Jaii-05
Rotisserie	1,110	4.75	1,950	6.64	Turkey Featuring - 12/30 thru 01/05 Ground Turkey Activity ——93% ——patties ——	-breast
Boneless, whole			20	3.69	2,700	
Cutlets	110	3.84			Turkey features virtually disappeared from ad space this	
Strips	40	3.99			week following two huge promotional weeks. Barely a third	
Tenders	180	3.60			of sampled stores are featuring any turkey item and most of 2,170	
Drumsticks	40	1.19			these are limited to one item - typically ground turkey. Most	
Thighs	20	1.39			activity is concentrated in the Northeast with barely 20% of	,
Wings	20	1.19			sampled stores in the rest of the country running any kind of 1,640	760
Necks					turkey promotions. Whole bird features are comprised / 1,310	/
Smoked Drumsticks	190	1.56			mainly of a few hold-over promotions into the week at wide-	/
Smoked Wings	160	1.59	170	1.58	ranging price levels. Ground turkey is seeing an increase in 1,110	
Smoked Necks					featuring but at lower average price levels with 93% lean	
GROUND TURKEY:	3,320	2.23	2,080	2.56	ground turkey most commonly featured.	
Patties	250	2.25	430	2.46	580	
Sausage	780	2.34	510	2.57	30 430	
85% lean	420	1.62	280	1.58	1000	₩0 250
93% lean	1,760	2.21	570	2.40	50	
Breast	110	3.99	290	3.93		Dec 30-Jan-05
		All rep	ort inform	ation gat	thered from publicly available sources including store circulars, newspaper ads, and retailer websites.	

1/: FEATURE RATE: the amount of sampled stores advertising any reported turkey item during the current week, expressed as a percentage of the total sample. 2/: ACTIVITY INDEX: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300)3/: STORES/AVG: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/: SPECIAL RATE: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.)



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	EAS	STERN U.S.		CE	NTRAL U.S.	WESTERN U.S.			
	(CT,DC,DE,FL,G	A,MA,MD,ME,NC,NH	H,NJ,	(AL,AR,IA,IL,IN,KS,KY,LA,MI,MN,MO,MS,ND, NE, OH, OK,SD,TN,TX,WI) 21.3% of 4,900 sampled outlets 3.2% of stores w/ no-price promotions Activity Index = 1,260			(AZ,CA,CO,ID,MT,NM,NV,OR,UT,WA,WY) 18.2% of 3,600 sampled outlets 0.0% of stores w/ no-price promotions Activity Index = 1,160		
	* * * * * * * * * * * * * * * * * * * *	RI,SC,VA,VT,WV)							
Feature Rate 1/		00 sampled outle	ets						
Special Rate 2/	· ·	v/ no-price promo							
Activity Index 3/		/ Index = 5,550							
	Price Range	Summary		Price Range	Summary		Price Range	Summary	
	(\$/pound)	Stores \	Vtd Avg	(\$/pound)	Stores	Wtd Avg	(\$/pound)	Stores	Wtd Avg
WHOLE BIRDS:									
Fresh - Hens	0.89 - 1.49	450	1.05	0.89 - 1.19	130	0.95			
" - Toms	0.89 - 1.39	400	1.00	0.89 - 1.19	130	0.95			
Frozen - Hens				0.88	30	0.88	0.89 - 1.39	500	1.21
" - Toms				0.88	30	0.88	0.89 - 1.39	500	1.21
PARTS:									
Breast:									
Bone-in, whole									
Fresh	1.88 - 2.29	130	2.10						
Frozen	1.59 - 1.69	420	1.66	1.49 - 1.69	60	1.68			
Hotel Style									
Fresh									
Frozen									
Split, bone-in									
Fresh									
Rotisserie	3.99 - 7.99	850	4.94	3.99 - 6.99	260	4.15			
Boneless, whole									
Cutlets	3.29 - 3.99	70	3.75	3.99	40	3.99			
Strips				3.99	40	3.99			
Tenders	3.49	140	3.49	3.99	40	3.99			
Drumsticks	1.19	20	1.19				1.19	20	1.19
Thighs	1.39	20	1.39						
Wings	1.19	20	1.19						
Necks									
Smoked Drumsticks	1.39 - 1.59	190	1.56			1			
Smoked Wings	1.59	160	1.59			1			
Smoked Necks						1			
GROUND TURKEY:									
Patties	1.99 - 2.49	250	2.25						
Sausage	1.99 - 2.49	650	2.33	1.99 - 2.49	130	2.37			
85% lean	1.29 - 1.69	390	1.62	1.69	30	1.69			
93% lean	1.90 - 2.49	1,280	2.12	1.82 - 3.00	340	2.60	2.08	140	2.08
Breast	3.99	110	3.99	1					

Note: See page 1 for explanatory notes.